

Office of the Illinois State Treasurer
Michael Frerichs

Sole Source Procurement Notice

Laptop and Related Items Agreement

Dell Marketing, L.P.

August 9, 2022

I. Introduction

The Office of the Illinois State Treasurer (the “Treasurer”) is issuing this Sole Source Procurement Notice pursuant to Section 1400.2025 of the Treasurer’s Procurement Rules (the “Rules”), 44 ILAC 1400.2025(e).

The Treasurer requires consistent and compatible access to information technology (“IT”) equipment including laptops, software, other hardware, peripherals and accessories.

The Treasurer has very specific security needs given the sensitive nature of its programs and divisions, including investments.

II. Chief Procurement Officer

The Chief Procurement Office who will perform this Sole Source Procurement is:

Mr. Christopher M. Flynn
Chief Procurement Officer
Illinois State Treasurer's Office
One East Old State Capitol Plaza
Springfield, Illinois 62701
Phone: (217) 208-2001
E-mail Address: cflynn@illinoistreasurer.gov

III. Name of Proposed Sole Source Vendor

Dell Marketing L.P.
PO Box 802816
Chicago, IL 60680-2816

IV. Brief Description of What Vendor Will Do or Provide

The Treasurer wishes to utilize Dell Marketing, L.P. (“Dell”) to provide IT equipment including laptops, software, other hardware, peripherals and accessories.

V. Contract Price

The Treasurer will receive a minimum percentage discounted rate off of Dell's list price for each procurement category during the entire term of this contract. The discount rate ranges from 5% to 52% depending on the category of goods or services. Total costs are not anticipated to exceed \$450,000 per year.

VI. Reason Why Dell was Determined to be the Sole Economically Feasible Source

This is appropriate under Section 1400.2025 of the Treasurer’s Procurement Rules, 44 ILAC 1400.2025(b), particularly subsection (1) as well as subsection (5). The Treasurer has utilized Dell equipment for approximately 6 years and there is a significant operational benefit to continuing to use Dell products. All of the Treasurer’s hardware is compatible, allowing for optimal communication levels throughout the Treasurer’s network. Dell exclusively supports and supplies items related to its product line, many of which the Treasurer is already utilizing. Additionally, Dell maintains Trade Agreements Act (“TAA”) compliance, meaning that its goods are manufactured or “substantially transformed” in the United States or other TAA-designated country, 19 U.S.C. § 2518(4)(B). “Other TAA-designated country” means a nation which the Federal Acquisition Regulation (FAR) has identified as a designated country under FAR 52.225-5, Trade Agreements; a designated country is one with which the United States maintains a trade agreement and which the United States regards as a reliable or acceptable procurement source.