Crown Castle
1220 Augusta Drive
Suite 600
Houston, TX 77057

January 9, 2019

By Email

Michael W. Frerichs
Illinois State Treasurer
Office of the Illinois State Treasurer
State Capitol
Room 219
Springfield, IL 62706

and

Maureen O'Brien
Vice President and Director of Corporate Governance
Segal Marco Advisors
550 W. Washington Boulevard, 9th Floor
Chicago, Illinois 60661

Re: Confirmation of Withdrawal of Stockholder Proposal Submitted for Crown Castle International Corp.'s Proxy Materials for Its 2019 Annual Meeting of Stockholders

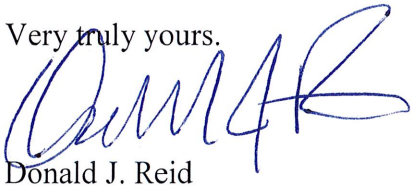
Dear Mr. Frerichs and Ms. O'Brien:

This letter is regarding the proposal submitted to Crown Castle International Corp. (the "Company" or "we") by the Bright Start College Savings Trust in the letter dated November 20, 2018 (the "Proposal") for inclusion in the Company's proxy materials for its 2019 Annual Meeting of Stockholders. The Proposal requests that the Company issue an annual sustainability report describing the Company's policies, practices, metrics and goals on material environmental, social and governance ("ESG") issues.

As Ms. O'Brien, Mr. Max Dulberger from the Office of the Illinois State Treasurer and I discussed via phone conference on January 7, 2019, the Company and its Board of Directors are committed to addressing material ESG issues in a responsible and cost-efficient manner. To that end, as discussed, by the end of 2019 the Company intends to publish sustainability disclosure addressing ESG issues material to the Company, which disclosures will be set forth either in a standalone report or on our website. As we develop this disclosure, we welcome your engagement and look forward to receiving and considering your suggestions on the form and substance of the disclosure.

Given the Company's intention to proceed in this manner, we are requesting that, by way of this letter, you confirm that you have voluntarily withdrawn the Proposal. To that end, we request that Mr. Frerichs please sign and date this letter on behalf of the Bright Start College Savings Trust in the space below and return a copy to me by email at Donald.Reid@crowncastle.com. On behalf of the Company and its Board of Directors, I would like to express our appreciation for your attention to these important matters.

Very truly yours.



Donald J. Reid
Secretary
Crown Castle International Corp.

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On behalf of the Bright Start College Savings Trust, the undersigned confirms that the Bright Start College Savings Trust has withdrawn the stockholder proposal submitted to Crown Castle International Corp. on November 20, 2018 for inclusion in Crown Castle International Corp.'s proxy materials for its 2019 Annual Meeting of Stockholders.

By: 

Name: Michael W. Frerichs
Title: Treasurer for the State of Illinois and Trustee for the Bright Start College Savings Trust
Date:

SUSTAINABILITY REPORT 2019 – Crown Castle

Resolved:

Shareholders request that Crown Castle issue an annual sustainability report describing the company's policies, strategies, performance, and improvement targets on material environmental, social, and governance (ESG) issues. The report should be available to shareholders within a reasonable timeframe, prepared at reasonable cost, omitting proprietary information.

Supporting Statement:

The report should address relevant policies, practices, metrics and goals on important environmental and social issues such as those related to risks from energy management, water management, waste efficiency, and climate change. At a minimum, we recommend that the report include a company-wide review of policies, goals, governance structures, and stakeholder engagement strategies related to significant ESG issues, including a materiality assessment. The Global Reporting Initiative, and the Sustainability Accounting Standards Board provide resources on ESG and materiality.

In our view, managing and reporting on material ESG factors helps companies operate as good corporate citizens and minimizes business and reputational risks related to rapidly changing laws and regulations and heightened public expectations for corporate accountability, especially on controversial issues such as privacy and climate change. Transparent, substantive reporting, in our opinion, better positions companies to mitigate emerging business risks and opportunities, enhance effective corporate communications, and recruit and retain employees.

Currently, Crown Castle does not produce an annual sustainability report, or provide meaningful sustainability disclosure, while competitors American Tower, Verizon and AT&T all publish reports. We believe it is an appropriate time for Crown Castle to begin fulsome ESG disclosure.

Further, more than 1,700 institutional investors managing over $70 trillion have joined the Principles for Responsible Investment thereby publicly committing to seek comprehensive corporate ESG disclosure and incorporate these factors into investment decisions.

The link between strong sustainability management and value creation is increasingly evident. A 2015 Deutsche Bank review of approximately 2,200 individual studies on sustainable investing found a large majority of studies reported a positive relationship between ESG and corporate financial performance. In addition, a survey conducted by Ernst & Young found that 89% of global institutional investors agree that a sharp focus on ESG issues can generate sustainable returns over time.

According to the Governance & Accountability Institute, corporate sustainability reporting is now a mainstream business practice, undertaken by 85% of companies in the S&P 500 in 2017. KPMG recently concluded that sustainability reporting is now standard practice for large-cap and mid-cap companies globally, with three-quarters of companies engaging in reporting.

We urge you to vote FOR this proposal.